



INSURANCE ASSOCIATES
A Marsh & McLennan Agency LLC Company

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IA/MMA ANNOUNCES THE HIRE OF OUR NEWEST ACCOUNT EXECUTIVE!



Insurance Associates, a Marsh & McLennan Agency LLC Company, is excited to announce the hire of our newest Account Executive: Ryan Hays. Ryan comes to our agency with experience in the insurance and surety industry.

Prior to joining IA/MMA, Ryan worked as an underwriter handling construction surety accounts at Travelers. While underwriting, he helped public and private builders meet the demand for new and improved infrastructure. By developing confidential client relationships Ryan learned how to verify and evaluate corporate and personal financial data, review job

backlogs, and examine contract provisions to successfully underwrite a bonded job.

Through his disciplined approach, Ryan can help negotiate terms and conditions consistent with established surety standards. He also understands the need for businesses to stay nimble and he will help complex clients consider different approaches that support their business objectives. Above all, Ryan stresses the importance of owning and delivering positive outcomes with integrity.

When Ryan isn't actively participating in local trade and industry associations, he enjoys boxing, hiking, and is an avid fan of the Maryland Terrapins, Baltimore Ravens, and the Orioles.

About Insurance Associates, a Marsh & McLennan Agency LLC Company

IA, a MMA LLC Company, is locally based with the resources and backing of a national agency. There are offices in Rockville, Fairfax, Laurel and Towson and the agency has been advising and protecting clients for over 60 Years! IA, a MMA LLC Company prides itself on having one of the most competent, experienced, and knowledgeable workforces of any agency in the area. The agency works with clients in all industries for their group benefit packages and personal insurance, but their expertise is in the construction industry for business insurance and surety bonding. For a little bit about what makes IA, a MMA LLC Company so different from the rest, [click here for Employee Health & Benefits](#), [here for Business Insurance](#), and [here for Surety Bonding](#) and learn the IA, MMA difference!

For more information about our passion and the rest of our team at Insurance Associates, a Marsh & McLennan Agency LLC Company please visit us at www.insassoc.com, follow us on [LinkedIn](#) and like us on [Facebook](#).

About Marsh & McLennan Agency

[Marsh & McLennan Agency LLC](#) is a subsidiary of Marsh established in 2008 to serve as a platform for the middle market. In 2015, it expanded its national footprint into Canada. MMA offers commercial property, casualty, personal lines, and employee benefits to midsize businesses and individuals across North America.

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