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### **Brown Edwards Acquires Covenant Real Estate Services, LLC**

**JANUARY 6, 2020 – ROANOKE, VA** - Brown Edwards, a full-service regional accounting firm and a Top 100 firm in the US, announces the acquisition of a majority interest in Covenant Real Estate Services, LLC. Covenant, a full service real estate title and settlement firm founded by Roger Kronau and Jerry Dunnivant, serves attorneys, lenders, developers, investors and REALTORS in assisting clients with all aspects of the due diligence required to purchase or refinance real estate. This expansion of Brown Edwards' service offerings is believed to be one of the first such acquisitions of a title and settlement operation by an accounting firm in the country. Jason Hartman, CEO of Brown Edwards says, "Real estate service offerings are a natural fit with our goal of being a one-stop-shop and most trusted advisor for our clients; Covenant, with its solid reputation in the industry, and depth of experience fits the bill nicely." Dunnivant adds, "This is an ideal marriage for Covenant as we look to expand our service footprint and offerings. Both of our organizations have shared values as to quality, accuracy, and reliability which provides peace of mind for our clients." Roger Kronau will continue in his capacity with Covenant as the Operations Manager and will be integral as the company expands throughout the Brown Edwards footprint.

In addition to continuing in his role as President of Covenant, Dunnivant will assume the responsibilities as Director of Business Development for Brown Edwards. In his new role, Dunnivant will focus directly on overall strategies to enhance business growth in existing markets and will guide Brown Edwards' efforts to expand in new markets such as Newport News and Richmond. Dunnivant will also focus on directly cultivating relationships with referral sources and potential clients.

As part of the move, current Director of Business Development Mike Walton will shift into the role of Director of Marketing and Communications, where he will continue to focus on building and enhancing the Brown Edwards brand throughout the region. "As the firm has grown, we felt it important to devote resources to both the Marketing and Business Development areas of the firm," notes Laura Sprouse, COO of Brown Edwards.

Dunnivant, a graduate of the University of Virginia, brings over 25 years of successful experience in sales and business development strategy to the firm. "Jerry's experience and diverse background makes him more than qualified to handle the competitive challenges of our environment. We are pleased to have him join our team," says Hartman.

One of the largest firms in the region, Brown Edwards provides assurance, tax and business advisory services to a diverse clientele throughout Virginia, West Virginia, and Tennessee. For more information, visit [www.BEcpas.com](http://www.BEcpas.com).

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