



Centennial
contractors enterprises, inc.

Delivering Solutions, Building Relationships.

Successful Growth From A Federal Focus

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Federal Construction Market

- Huge – Well Over \$100 Billion (pre-stimulus)
- Stable
- Diverse
- Regulated (FAR)
- Professionally Administered
- Fair





Many Ways To Participate

- Prime Contractor
- Subcontractor
- Set-Aside Programs
- Joint Ventures / Teaming
- Invitations For Bid
- Requests For Proposal





Drivers Of Success And Growth

- Long Term Commitment
- Experience And Capabilities Fit Contract Requirements
- Quality
- Reasonable And Cooperative Behavior
- Performance: Past & Present
 - Meet Commitments
 - Minimal Surprises
 - Help The Customers





Some Things To Think About

- Craftsperson Wage Scales
- Writing Proposals
- Team Partners
- Trust: Building Relationships





Summary

- Huge Market Potential
- Performance Key To Success And Growth
- Commitment: Long Term

